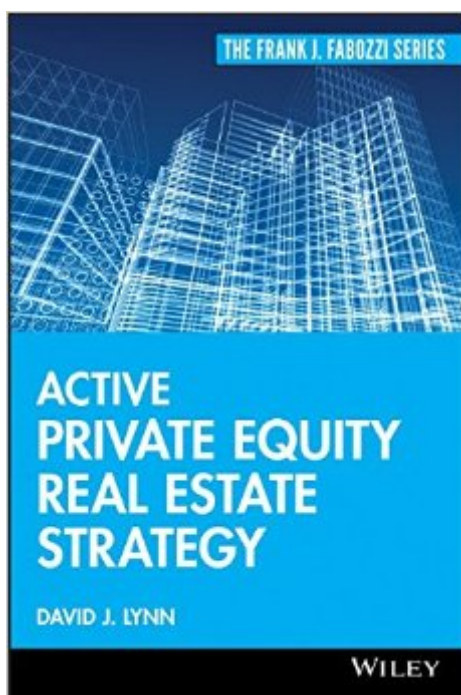


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# Active Private Equity Real Estate Strategy



## Synopsis

Proven private equity real estate investing strategies The subprime fallout and credit crisis have triggered a major transition in U.S. real estate. With tightening lending and underwriting standards, speculative investments and construction projects are likely to be limited, resulting in constrained supply and healthier fundamentals over the long term. Looking forward, market participants anticipate that the coming years will be fraught with challenges as well as opportunities. *Active Private Equity Real Estate Strategy* is a collection of abridged market analyses, forecasts, and strategy papers from the ING Clarion Partners' Research & Investment Strategy (RIS) group. Divided into two comprehensive parts, this practical guide provides you with an informative overview of real estate markets, forecasts, and recent trends in part one, and presents specific active strategies in private equity real estate investing in part two. Includes a simulation of the economy in recession and the expected effects on the commercial real estate industry Offers examples of portfolio analysis and recommendations using ING Clarion's forecasts and Modern Portfolio Theory Focuses on multifamily, hotel, land, and industrial investments Demonstrates the use of the various tools available to the private equity real estate investor Written with both the individual and institutional real estate investor in mind, this book offers specific private equity strategies for investing in real estate during volatile times.

## Book Information

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## Customer Reviews

As a long time real estate investor in both up and down markets, I was pleased to find such an informative book detailing today's real estate market in a concise and practical way. So many

people I have talked to really have no clue what the future holds in real estate, because they have no foundation in the fundamentals. After reading this book thoroughly, many of what I considered instincts about real estate, was clearly outlined in a systematic approach which is clearly useful in this fluctuating and uncertain market. The book is well written, easy to read and most important of all, contains valuable methods and trends to look for in order to capitalize on forthcoming real estate opportunities. Highly recommended for real estate investors looking to create wealth the old fashion way.

The advantage of having financial handbooks written by practitioners is that they tend to be considerably more practical than the books written by academics (as anyone who's ploughed through, say, Hull's books will appreciate). Lynn and his colleagues at ING Clarion know their products and markets, and know how to write clearly and concisely about them, to produce a very readable and useful guide - with surprising breadth given its brevity. My only reservation - and it's almost inevitable in any book which is an edited collection of research pieces, etc. - is that some parts are a trifle out of date, e.g., prospects for US hotel investment in 2008 in a book published in 2009. But that's a minor point. Strongly commended and recommended.

Active Private Equity Real Estate Strategy (Frank J. Fabozzi Series) This book is a must read for all levels of real estate investors. The analysis provided are thorough, insightful, and succinct. It provides the readers with a deeper understanding of the industry and methodology to forecast future opportunities.

not what I expected from Fabozzi! clearly lost track of academics and moved to sell books

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